

# Kids Play Golf Free Success Story and OPPORTUNITY

## **The Opportunity**

Kids Play Golf Free is a North American Directory of Golf Courses that allows kids to play golf free as long as they are with a paying adult. Our mission is to grow golf and create income for golf course owners. Kids Play Golf Free is expanding into every State in the USA and Canada. Independent Sales Representatives are needed in all regions. If you enjoy working independently, have a burning desire to succeed, experience in selling b2b advertising and want to work in an environment that offers unlimited income potential we'd like to talk to you. Advancement into management exists for the right candidates.

## **Nature of the Position**

You will call on Golf Course Owners, PGA Professionals, hotels, restaurants, tour providers, entertainment venues, chambers of commerce members and more that want to reach and attract visitors. We offer a high-impact cost-effective proven program.

Campaigns for local, regional, or national advertisers can be designed with online components customized to achieve best results.

## **Requirements**

We are looking for business-savvy advertising sales pros with a background in print, online, broadcast, yellow pages or other ad medium.

## **Work Schedule**

This position is available primarily full-time. Hours are completely flexible. We focus on results obtained not hours and want to see that a serious effort is made to prospect and get new clients. A part-time schedule may be accommodated for exceptional candidates with a relevant existing customer base or who can deliver full-time results.

## **Work Location**

You will visit relevant businesses in-person and can set up appointments via phone and email. The larger the area you can cover, identifying and negotiating new locations, the more ads you will have to sell. You will work from your home office and can be located anywhere. No commuting is required. Lead support and lead generation from the main office supplied.

## **Training**

Extensive initial and continuous training is provided, mostly via conference calls and the team website and periodically in person. Sales training covers theory so you can appreciate the sales process and tactical so you can master that process.

## **Pay Plan**

This is an independent contractor position, thus no salary or benefits are possible. Instead we pay a high commission rate. You will earn between \$50 and \$2,500 per local sale with much more possible for regional or national campaigns. \$10K to \$20K and more per month is realistic at target. You can also get residual commissions on annual renewals.

## **Who We Are Looking For**

The position is purposefully made available as a long-term entrepreneurial opportunity. We want to attract independent self-motivated producers that don't mind high effort if the pay matches. Only those that prefer commission positions, and are ready to make a serious commitment to succeed, doing whatever it takes to get ramped up fast, will be considered. Visit us at <http://www.kidsplaygolffree.com>



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